



## College coach phone calls

This guide is for the FIRST phone call to the coach. This phone call to the coach should take place AFTER you have sent an email and/or letter that contain information about yourself and possibly a profile page you attached or sent with it. Let enough time pass to ensure they received what you sent...THEN make the call.

Be polite and do not interrupt the coach when they are talking. Be honest and answer only the questions you know the answer to...do not exaggerate. Use the format as a guide and make a few practice runs with a parent before making your first call. After a few calls you will become more relaxed and it will be easier.

Before placing the call, make sure you have the names of ALL the coaches on the staff written down. This is in case someone other than the Head coach answers.

*(After they answer...)*

Hi coach \_\_\_\_\_, this is \_\_\_\_\_ (First & last name) with GT Shockers out of Beaumont, Texas.

Do you have a few minutes to talk?

*(Wait for response, then continue...)*

I recently sent you an email telling you a little bit about myself, my team and a profile containing details of my background. I just wanted to introduce myself to you and say how much of a fan I am of your program and my desire to one day be a part of it.

*(Be prepared to know about the program before making this statement...because they may ask things to test your truthfulness)*

How is your team's season going?

*(If they are in season...coaches like this, it shows interest in THEM and the team)*

OR

*(If they are NOT in their season...)*

How do the players look going into the season? Anxious, I bet!

*(Wait for response, then continue...)*

I just love the \_\_\_\_\_ (College name) campus and the surrounding area and it is everything I am looking for in a college. I go to your site all the time and my parent's and I are planning to visit it sometime soon to see it on person.

Does the team have involvement with other events on campus?

*(Wait for response, then continue...)*

I checked the dates of your upcoming camps and I am making it a priority to be there. I know that there is so much I can learn from you and the players. And I will also be able to show you how eager I am to learn and become the best I can be. Is there a certain one I should sign up for at my age and level?

*(Give a second for them to respond, and then continue...)*

My team plays in ASA Gold and several exposure events including the Colorado Fireworks, Easton Elite in McKinney, Texas and I am hoping you can make it to one or more of these to see me in action. Do you have plans of being at any of these?

*(Wait for response, and if the answer is yes, then continue...)*

Great! As soon as my coach gives me our game schedules for these events I will send them to you.

*(If the answer is no...)*

Well what events do you plan to be at and I'll ask my coach if we plan on going to any of them.

*(If you have a skills video...)*

I also have a skills video/dvd made that I would like very much to send you. Is there a certain address you would like for me to use?

OR

*(If you DON'T have a skills video...but have it planned to shoot...)*

I also have it scheduled to shoot a skills video/dvd and as soon as it is completed I would like very much to send it to you. Is there a certain address you would like for me to use?

*(Get the address, and then finish up...)*

Thanks coach for taking the time to visit with me today. It means a lot and if you are able to make it, I look forward to seeing you at some of my games this summer. I'll be getting my skills video to you very soon.

Good luck with your season and I'll be following the team all year!